

# KESHAV SINGH (1)

when god is with you who can be against you.....



**IF YOU TAKE AND APPLY THE BELOW TRAINING IN YOUR LIFE THEN ONLY ONE DAY WILL SURLY COME WHEN HIS HIGHNESS DR. PAWAN MALHAN G WILL APPRECIATE YOU IN FRONT OF MILLIONS OF PEOPLE .....AND YOUR PARENTS + FRIENDS WILL**



**DEFINATLY HAVE PROUD ON YOU ,SO DON'T HESITATE IN TRANSFORMING YOUR LIFE ,THIS WORLD WILL RECOGNIZE ONLY THOSE WHO ARE ON STAGE ,SO COME IN FRONT, STAGE IS WAITING FOR YOU.GOD BLESS ALL.**

Millions Of Lives Have Been Transformed Into Huge Success,  
Now The Opportunity Is In Your Hands.

Special Delegate:-

•The Motivational Guru •King Sized LifeStyle• •The Inspirational Leader

**“Mr. Keshav Singh”**

## **WHY EBIZ ?**

**I KNOW MOST OF MY READERS CHOSE EBIZ TO JOIN THE ELITE GROUP OF RICHES. I ALSO HAD THIS REASON I.E. TO MAKE BIG MONEY, BUT NOW , REASONS TO CONTINUE WITH EBIZ ARE MORE THAN THIS . I NEVER CLAIM THAT EBIZ IS THE ONLY WAY TO SUCCESS, BUT YES! THIS IS THE BEST WAY, THE BEST WAGON ,WHICH CAN TAKE YOU TO SUCCESS. I WILL TRY MY LEVEL BEST TO MAKE YOU BELIEVE SO , BUT I WON'T BE SUCCESSFUL , UNTIL AND UNLESS, YOU KEEP YOUR TABS ON!**

**"LIFE IS A DO-IT-YOURSELF PROJECT."**

**WHO COULD SAY IT MORE CLEARLY? YOUR LIFE TODAY IS THE RESULT OF YOUR ATTITUDES AND CHOICES IN THE PAST. YOUR LIFE TOMORROW WILL BE THE RESULT OF YOUR ATTITUDES AND THE CHOICES YOU MAKE TODAY.**

**HERE I RECOMMEND EBIZ , BECAUSE IT CAN REHABILITATE INDIVIDUALS MENTALLY , PHYSICALLY , EMOTIONALLY AND SPIRITUALLY. IT CAN REINSTATE ALL CONFIDENCE AND FAITH WHICH THESE PEOPLE HAVE LOST. ONE OF THE ADVANTAGES OF A EBIZ BUSINESS IS THE LOW PRICE OF ENTRY WHILST THE FINANCIAL POSSIBILITIES ARE IMMENSE.**

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## **WHAT IS EBIZ ?**

**END BOSS INDIAN ZONE -NOW YOUR DREAM IS YOUR BOSS .....**

**OFFERS UNLIMITED , DEPENDABLE ,RESIDUAL OR LEVERAGED INCOME THAT PRODUCES FINANCIAL SECURITY.**

**OFFERS LONG TERM , INCREASING CASH FLOW AND ENHANCED QUALITY OF LIFE.**

**OFFERS THE TAX ADVANTAGES LEGALLY AVAILABLE TO THE BUSINESSES.**

**OFFERS YOU THE FREEDOM OF TIME.**

**OFFERS EARLY AND COMFORTABLE RETIREMENT.**

**OFFERS THE POTENTIAL OF A BALANCED SUCCESS IN ALL THE IMPORTANT AREAS OF LIFE.**

**" THE TRIUMPH IN EBIZ IS FUELLED BY EMOTIONS OF PEOPLE RATHER THAN REALITY OF EARNINGS.**

**" IF YOU WANT OTHERS TO BE HAPPY, PRACTICE COMPASSION , IF YOU WANT TO BE HAPPY, PRACTICE COMPASSION**

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### **REASONS FOR FAILURE ([HTTP://WWW.MOHITSARDANA.CO.IN/RFL.HTM](http://www.mohitsardana.co.in/rfl.htm))**

- A. DOESN'T MAKE LIST OF PROSPECTS AND GOALS -NO WRITTEN GOALS. DOESN'T KNOW WHAT HE WANTS OUT OF LIFE.**
- B. NO DIRECTIONS, VISIONS OR DREAMS. CONFUSED AND LOST.**
- C. NO SERIOUS COMMITMENT TO THE BUSINESS. HENCE NO SERIOUS ACTION TAKEN.**
- D. GIVES UP TOO SOON. USUALLY QUILTS IN THE FIRST 90 DAYS.**

- E. **LAZY. WANTS TO REAP THE REWARDS OF HIS DOWN LINES' EFFORTS WITHOUT WORKING.**
  - F. **DOESN'T WORK HIS BUSINESS LIKE BUSINESS ON A DAILY BASIS.**
  - G. **RESENTFUL OF UP LINE'S EARNINGS. STOP PRODUCING TO PREVENT HIS UP LINE FROM RECEIVING BONUSES ON HIS PRODUCTION. THIS IS A SELF-DEFEATING ATTITUDE**
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### **ESSENTIAL TACTICS ([HTTP://WWW.MOHITSARDANA.CO.IN/TACTICS.HTM](http://www.mohitsardana.co.in/tactics.htm))**

- 1. **MAINTAIN DIARY. ALWAYS KEEP NOTEPAD WITH YOU. IDEAS CAN CLICK YOUR MIND AT ANY ODD TIME , PEN THEM DOWN , DO NOT RELY ON YOUR MEMORY , IT CAN DECIEVE YOU. (NOTEPAD IS A TRUE NETWORKER'S ASSET ).**
- 2. **MAKE LIST OF 200 PEOPLE (PROSPECTS). TAKE HELP FROM FAMILY ALBUMS.INCLUDE RELATIVES, FRIENDS, NEIGHBOURS, EVERYBODY. DON'T HESITATE. DO BEFORE, ANBODY ELSE DOES IT.ASK FOR REFERRALS. THE WHOLE CONCEPT OF NETWORK MARKETING IS BASED ON REFERRALS, FROM ONE PERSON, TO THE NEXT.. ASK THE REFERRALS FOR REFFERALS.WHENEVER YOU MAKE LIST OF GUESTS, ALWAYS WRITE AT THE TOP, IN BIG LETTERS - NEVER PREJUDGE.**
- 3. **REMEMBER THIS IS HOME BASED BUSINESS.WORK IN VOLUME. ARRANGE MORE AND MORE HOME MEETINGS. USE GOOD STATIONARY.**
- 4. **USE PROPER METHOD OF INVITATION. TALK WITH GRACE AND CONFIDENCE, TURN HIM CURIOUS. YOU CAN GIVE INVITATION ON PHONE.**

5. **MAKE LIST OF YOUR DREAMS. BUT DREAM BIG. WRITE DOWN YOUR DREAMS, CONVERT THEM TO GOALS. NURTURE YOUR DREAMS.**

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### **HOW TO GET LONG SUCCESS ([HTTP://WWW.MOHITSARDANA.CO.IN/HTGLS.HTM](http://www.mohitsardana.co.in/HTGLS.HTM))**

- **THE WILLINGNESS TO SUBMERGE YOUR EGO. EDIFY YOUR SPONSORSHIP LINE.**
  - **AN OPENNESS TO DOING BUSINESS DIFFERENTLY THAN THE STATUS QUO. CONVENTIONAL WISDOM IS NEITHER.**
  - **A STRONG SELF-CONFIDENCE IN THE FACE OF CHALLENGES AND NEGATIVE PEOPLE. NEVER LET ANYONE STEAL YOUR DREAM.**
  - **INTEGRITY. THE PATIENCE TO BUILD A SOLID FOUNDATION AND INITIALLY GROW SLOWER, BUT DO THE RIGHT THING AND KNOW THAT ULTIMATELY, GREATER REWARDS WILL BE THERE FOR YOU AND YOUR PEOPLE.**
  - **GOOD TEACHING SKILLS. KEEP THE BUSINESS SIMPLE AND DUPLICATABLE, SO EITHER A SALES-TYPE OR NON-SALES TYPE CAN DO IT.**
  - **A COMMITMENT TO LIFELONG LEARNING. THE BEST TEACHERS COME FROM THE BEST STUDENTS.**
  - **A DESIRE TO HELP OTHERS. EMPOWER OTHERS AND YOUR SUCCESS IS ASSURED.**
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### **KEY QUALITIES OF A ([HTTP://WWW.MOHITSARDANA.CO.IN/KQOANM.HTM](http://www.mohitsardana.co.in/KQOANM.HTM))EBIZER**

- 1) **USE ALL OF THE PRODUCTS**
- 2) **DEVELOP A CONSUMER GROUP**

**3) MAKE REGULAR PRESENTATIONS**

**4) ATTEND THE FUNCTIONS**

**5) SPEND DAILY SELF-DEVELOPMENT TIME**

**6) BE TEACHABLE**

**7) PRACTICE ACCOUNTABILITY**

**8) EDIFY THE ORGANIZATION**

**9) FOLLOW THE SYSTEM**

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**DEVELOPING INDIVIDUAL PERFORMANCE.....**

- **THE INNOVATIVE EDGE**
- **CROSS TRAINING**
- **CELEBRATION OF DELEGATION**
- **ENHANCING LEADER'S PERFORMANCE**
- **COACHING TO INCREASE PERFORMANCE**
- **ESTABLISHING PERFORMANCE EXPECTATIONS**

**DEVELOPING TEAM PERFORMANCE.....**

- **PROBLEM SOLVING**
- **MAXIMIZING YOUR MEETINGS**

- **PRODUCTIVE TEAM BUILDING**
- **PARTNERING WITH MANAGEMENT**
- **PEER PARTNERING**
- **CLARIFYING ROLES AND RESPONSIBILITIES**

### **HANDLING DIFFICULT SITUATIONS.....**

- **CONFRONTING EMOTIONAL BEHAVIOR**
- **CONFLICT MANAGEMENT**
- **DEALING WITH LEADERS COMPLAINT**
- **CORRECTIVE ACTION TECHNIQUES**
- **DEALING WITH CHANGE**

### **COMMUNICATING FOR PRODUCTIVITY AND PROFITABILITY**

- **SETTING GOALS FOR PRODUCTIVITY**
- **MANAGING TIME AND TASK**
- **COMMUNICATING IDEAS**
- **CRITICAL INFORMATION GATHERING**
- **POWER OF RECOGNITION**

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### **ACTION.....**

**ACTION..SPEAKS LOUDER THAN WORDS !!!!! A GREAT SCIENTIST NEWTON SAID EVERY ACTION HAS EQUAL AND OPPOSITE REACTION.. NOW IT DEPENDS WHETHER YOU HAVE PERFORMED POSITIVE OR NEGATIVE ACTIONS YOU WILL GET RESPECTIVELY REACTIONS ..A REAL DECISION IS MEASURED BY THE FACT THAT YOU'VE TAKEN A NEW ACTION. IF THERE'S NO ACTION, YOU HAVEN'T TRULY DECIDED. SO TAKE INITIATIVE IN DOING ACTION .....DEFINATLY YOU WILL GET A REACTION .....**

**WHAT ARE THE NECESSARY ACTIONS NEEDED FOR IMPROVING TRUST IN YOUR TEAM.....**

- **CONSISTENCY**
- **RESPECT**
- **FAIRNESS**
- **OPENNESS**
- **CONGRUENCE**
- **COMPETENCE**
- **INTEGRITY**
- **ACCEPTANCE**
- **CHARACTER**
- **COURAGE**

**RESULTS OF BAD RELATIONS AND LACK OF TRUST**

- **STRESS**
- **POOR HEALTH**
- **LACK OF COMMUNICATION**
- **DISTRUST**
- **IRRITATION**
- **ANGER**
- **CLOSE-MINDEDNESS**
- **PREJUDICE**



- NO TEAM SPIRIT
  - BREAKDOWN OF MORALE
  - LACK OF CREDIBILITY
  - UNCOOPERATIVE BEHAVIOR
  - POOR SELF-ESTEEM
  - CONFLICT
  - SUSPICION
  - FRUSTRATION
  - LOSS OF PRODUCTIVITY
  - UNHAPPINESS
  - ISOLATION
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## **AMBITION.....**

**A MAN WITHOUT AMBITION IS DEAD. A MAN WITH AMBITION BUT NO LOVE IS DEAD. A MAN WITH AMBITION AND LOVE FOR HIS BLESSINGS HERE ON EARTH IS EVER SO ALIVE. MY AMBITION IS TO TOUCH MILLIONS OF HEARTS BY MY HARD WORK AND HELP THEM IN ACHIEVING GOOD MEANS OF LIFE . AT THE END OF THE DAY I WANT TO SEE SATISFACTION ON EVERYONE'S PARENTS FACE AND ALSO ON MY PARENTS FACE THAT'S THE BIGGEST AMBITION OF MY LIFE..**

**AMBITION OF ANY PERSON SHOULD BE- TO BECOME A GOOD HUMAN BEING AND A POSITIVE PERSONALITY-**

**STEPS TO BUILDING A POSITIVE PERSONALITY-**

- **ACCEPT RESPONSIBILITY**
  - **SHOW CONSIDERATION**
  - **THINK WIN-WIN**
  - **CHOOSE YOUR WORDS CAREFULLY**
  - **DON'T CRITICIZE AND COMPLAIN**
  - **SMILE AND BE KIND**
  - **PUT POSITIVE INTERPRETATION ON OTHER PEOPLE'S BEHAVIOR**
  - **BE A GOOD LISTENER**
  - **BE ENTHUSIASTIC**
  - **GIVE HONEST AND SINCERE APPRECIATION**
  - **WHEN YOU MAKE MISTAKE ,ACCEPT IT AND MOVE ON**
  - **DISCUSS BUT DON'T ARGUE**
  - **DON'T GOSSIP IN BACK OF OTHER'S**
  - **TURN YOUR PROMISES INTO COMMITMENTS**
  - **BE GRATEFUL BUT DO NOT EXPECT GRATITUDE**
  - **BE DEPENDABLE AND PRACTICE LOYALTY**
  - **AVOID BEARING GRUDGES**
  - **PRACTICE HONESTY,INTEGRITY AND SINCERITY**
  - **PRACTICE HUMILITY**
  - **BE UNDERSTANDING AND CARING**
  - **PRACTICE COURTESY ON A DAILY BASIS**
  - **DEVELOP A SENSE OF HUMOR**
  - **DON'T BE SARCASTIC AND PUT OTHERS DOWN**
  - **TO HAVE A FRIEND, BE A FRIEND**
  - **SHOW EMPATHY**
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**ATTITUDE.....**

**ATTITUDE DETERMINES ALTITUDE...HAVE A VERY POSITIVE ATTITUDE TOWARDS LIFE ,WINNER'S ALWAYS SEE POSSIBILITIES AND NEVER FOCUSED ON DIFFICULTIES ..NOTHING CAN STOP THE MAN WITH THE RIGHT MENTAL ATTITUDE FROM ACHIEVING HIS GOAL; NOTHING ON EARTH CAN HELP THE MAN WITH THE WRONG MENTAL ATTITUDE.... SO ALWAYS TAKE IMPOSSIBLE AS I M POSSIBLE.**

### **FACTORS THAT DETERMINE YOUR ATTITUDE-**

- **ENVIRONMENT:- IT COMES FROM HOME,SCHOOL/COLLEGE, WORK,MEDIA,CULTURAL BACKGROUND,RELIGIOUS BACKGROUND,TRADITIONS+BELIEF,SOCIAL ENVIRONMENT,POLITICAL ENVIRONMENT**
  - **EXPERIENCE- THAT COMES AFTER MEETING DIFFERENT PEOPLE**
  - **EDUCATION- IT IS VERY IMPORTANT FACTOR**
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### **BASIC FUNDAMENTALS..... FOR SUCCESS**

**A-ATTITUDE, AVOID THE TOUCH OF NEGATIVE PEOPLE**

**B-BELIEVE IN .....GOD, ORGANISATION +FINALLY YOURSELF**

**C-COMMUNICATION, CLEAR YOUR ALL DOUBTS**

**D-DARE TO DREAM,DEDICATION FOR TEAM, DEVOTION FOR ORGANISATION, DETERMINED FOR TARGETS**

**E-EDUCATE YOURSELF**

**F-FIND YOUR HIDDEN TALENT, FORGIVE + FORGET, FOLLOW UP IS 95% IMPORTANT**

**G-GIVE MORE TO GET MORE, GIVING ATTITUDE**

**H-HOPE, HYPE + HARD-SHELL**

**I-INVITE EVERYONE EVERYWHERE , INITIATE FOR TEAM , INSPIRE OTHERS**

**J-JUNK THE JUNK FOODS OF YOUR MIND**

**K-KNOCK-OUT YOUR DEPRESSION**

**L-LEADERS ARE NOT BORN ...THEY ARE MADE, LIST SHOULD BE EVER GROWING**

**M-MAKE YOURSELF BEST PRESENTER, FOLLOWER AND PROMOTER, MOTIVATE TEAM LEADERS**

**N-NEGOTIATE, NO NEGATIVITY, NO EGO, NO EXCUSES OVER WORK**

**O-OVERHEAD EXPENSES , OBSERVE YOUR TEAM REGULARLY**

**P-PRESERVE YOUR TIME ,ENERGY AND MONEY,PASS PROMOTION SHOULD BE IN ADVANCE**

**Q-QUIT FROM ALL BAD HABITS**

**R-RELATIONS SHOULD BE STRONG**

**S-SHARE YOUR CREDIT**

**T-TRACE YOUR MENTORS, TARGET ORIENTED WORK**

**U-UNCONDITIONAL LOVE**

**V-VISION SHOULD BE OF SUCCESS UP-TO ETERNITY**

**W-WORK, WORK AND WORK ....THERE IS NO SUBSTITUTE OF WORK**

**X-XRAYED THE DEEP MOTIVE OF YOUR LIFE**

**Y-YIELD THE VALUE**

**Z-ZERO SHOULD BE IN THE TARGET....GO FOR IT, ZABARDSAT.....**

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**REASON'S-- WHY WE DON'T ACHIEVE EXCELLENCE.....**

- UNWILLINGNESS TO TAKE RISK
- LACK OF PERSISTENCE
- INSTANT GRATIFICATION
- LACK OF PRIORITIES
- LOOKING FOR SHORTCUTS
- SELFISHNESS AND GREED
- LACK OF CONVICTION
- LACK OF UNDERSTANDING NATURE'S LAWS
- UNWILLINGNESS TO PLAN AND PREPARE
- RATIONALIZATION
- NO LEARNING FROM PAST MISTAKES
- INABILITY TO RECOGNIZE OPPORTUNITIES
- FEAR
- INABILITY TO USE TALENT
- LACK OF DISCIPLINE
- POOR SELF ESTEEM
- LACK OF KNOWLEDGE
- FATALISTIC ATTITUDE
- LACK OF PURPOSE

- **LACK OF COURAGE**
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## **AGENDA FOR LEADER'S MEETING.....**

- **DECIDE WHAT YOU WANT? VISION SHOULD BE CLEAR**
- **BELIEVE IT'S POSSIBLE.**
- **BELIEVE IN GOD, YOUR ORGANISATION AND YOURSELF.YOU ARE CAPABLE OF DOING ANYTHING.**
- **SEE WHAT YOU WANT ,GET WHAT YOU SEE AND ACT AS IF.**
- **JUST LEAN INTO IT.**
- **RELEASE THE BRAKES**
- **TAKE ACTION**
- **REJECT REJECTIONS**
- **FEEL THE FEAR AND DO IT ANYWAY**
- **FIND YOUR COMPETITOR**
- **SAY NO TO THE GOOD SO THAT YOU CAN SAY YES TO THE GREAT.**
- **COMMIT TO CONSTANT AND NEVER ENDING IMPROVEMENT.**
- **SPREAD GEOGRAPHICALLY**
- **FUEL YOUR SUCCESS WITH PASSION AND ENTHUSIASM.**
- **LEARN MORE TO EARN MORE .(MOTIVATIONAL BOOKS AND CD'S) ATTEND ALL CONVENTIONS AND SEMINARS**
- **GIVE MORE TO GET MORE**
- **TO SPEND MORE, FIRST MAKE MORE**
- **CLEAN UP YOUR MESSSES**
- **BUILD A POWERFUL SUPPORT TEAM WITH GOOD RELATIONSHIP.**

- DON'T CRITICIZE AND COMPLAINT
- REMOVE EGO
- ALWAYS SPEAK TRUTH
- AVOID BAD HABITS
- ALWAYS ATTEND PHONE CALLS
- DON'T GOSSIPS
- BE GRATEFUL BUT NOT ACCEPT GRATITUDE
- AVOID DARING GRUDGES, FORGIVE AND FORGET
- GOOD BEHAVIOR
- HAVE PATIENCE
- TAKE 100% RESPONSIBILITY
- BE A GOOD PRESENTER
- DO A PERFECT FOLLOW UP
- BE A GOOD PROMOTER
- DEVELOP AND SHOW YOUR PERSONALITY
- ALWAYS BE PUNCTUAL AND DISCIPLINED
- GET TRAINING TO DEVELOP YOUR BUSINESS
- MAKE EVERY ASSOCIATE A PASSIONATE LEADER.
- BE LOYAL TO USE THE PRODUCTS
- TO START FIRST LEARN COMMUNICATION SKILLS
- HE WHO SHOW THE MOST PLANS WINS.

ONE DAY I WAS SITTING AMONGST THE CROWD OF ONE LAKH PEOPLE IN AMRITSAR CONVENTION,BUT NOBODY KNOWS ME ,I WAS A PART OF THAT GATHERING .....BUT I WANTED TO BECOME THE REASON FOR THAT GATHERING, FOR ACCOMPLISHING THAT TARGET I HAVE APPLIED ABOVE TRAINING IN MY LIFE AND NOW YOU CAN SEE WHO IS KESHAV SINGH ? SO ARE YOU READY TO APPLY THIS TRAINING .....

**SPEAKER'S LIST (/SPEAKERS)**

**CLICK HERE**

**SOCIAL ACTIVITIES (/SOCIAL-ACTIVITIES)**

**SECRET (/SECRET)**

**MOTIVATION (/MOTIVATION)**

**AWARDS (/AWARDS)**

**TRIPS (/TRIPS)**

**LEADER'S CLUB (/LEADERS-CLUB)**

**LATEST UPDATES (/LATEST-UPDATES)**

**LIFESTYLE..**



«NENE»((RESORREEPAGGEEBONTPINEE#ZB))

**SOCIAL ACTIVITIES BY EBIZER'S**



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## **MY CAR'S**



## **PAY ATTENTION**

**ALL THOSE WHO WANT THEIR PHOTO'S TO BE ON THE HOME PAGE OF MY WEBSITE, DO FULFILL CERTAIN CRITERIA'S GIVEN BY YOUR SENIOR LEADER'S AS BEST PROMOTER, PRESENTER, BEST EBIZER AND HARD WORKER ETC**